

T. RANDOLPH ORBACH

Professional Experience:

AUGMENTIC ASSET ADVISORS, INC., *a 501c3 Non-Profit Corp.*, Founder|President
2013 – Present, Southern California

Originated and developed a non-profit 501c3 corporation whose mission is to create jobs and economic development in urban and rural communities throughout California via providing loans and financial assistance to entrepreneurs in those areas who don't normally have access to traditional financing. Proficient in tax, estate, financial and compliance matters, as well as adept in sales and marketing to high net worth clientele, and, the ability to relate to and communicate with a wide spectrum of individuals, families, corporations, and government entities. www.AugmenticAdvisors.org

PACIFIC FINANCIAL ADVISORS, INC., *Registered Investment Advisors (RIA)*, Founder|Pres.
OWN CAPITAL, LLC, *Private Investment (Hedge) Fund*, Founder|Managing Director
2003 - 2010, Laguna Niguel, CA

Concurrently created and managed an RIA, and a Hedge Fund, engaged in managing assets for high net worth and corporate clientele within complex legal and financial entities that accumulated over \$130 million in assets under management. Highly accomplished at generating new clients, in new markets, as well as managing and expanding existing relationships. In charge of all personnel, legal and compliance.

COMMERCIAL CAPITAL BANK, FSB, Senior Vice President, Trust and Investments
2000 - 2003, Irvine, CA

Founded and managed the Trust and Investment division within this Savings and Loan. Rapidly developed new high net worth and corporate clients as well as expanded and increased existing clientele throughout the State. In addition to outside sales, worked extensively in inside sales; Branch managers, sales associates, tellers, and vendors to generate new business. Participated in Bank's IPO, then subsequently selling out Washington Mutual.

PRIVEST BANK, Co-Founder|Senior Vice President, Trust and Investments
1998 - 2000, Costa Mesa, CA

Co-Founded and manager of the first Subchapter S-Corporation Bank in California, providing private banking and family office services for high net worth, business, and corporate clientele.

- Wrote and carried out the business plan, generated the banks' capital and clientele

MERRILL LYNCH TRUST COMPANY OF CALIFORNIA, Sr. VP & Regional Trust Manager,
1996 – 1998, Newport Beach, CA

- #2 salesperson in the State among five offices with twenty salespeople.

MELLON BANK, Mellon Private Asset Management, Vice President, 1993 – 1996, Newport Beach

- Top salesman in the State of California among four offices and fifteen salespeople.

UNION BANK, Trust & Investments Group, Vice President, 1989 - 1993, Newport Beach, CA

- Started in the Private Banking division, promoted to AVP, and promoted again to VP in Trust and Investment Group where I was the #2 Salesman in the State among seven offices and twenty salespeople.

DREXEL BURNHAM LAMBERT, Vice President, 1986 – 1989, Newport Beach, CA

- "Rookie of the Year" sales achievement award, promoted to Vice President

University of California at Los Angeles, BA, Economics/Finance

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